

## AN *EXCELLENT* STORY

### SUCCESSFUL SALE OF MACHINETOOLS MANUFACTURER LOCATED IN SINGAPORE

Robert Khan & Co Pte Ltd was privileged to act as the Tender Sale Agent of multi million dollar Singapore listed corporation, Excel Machine Tools Ltd. This machining tools manufacturer incorporated in 1986, have offices in China, Malaysia, Thailand, Hungary, India and USA. The Judicial Managers of Excel Machine Tools Ltd, some partners of PriceWaterhouseCoopers, made our appointment to realize the company's business assets.

Although we had to operate in a challenging time frame, our well-oiled marketing machinery carried

the day. We successfully sold the entire business assets within the month of April 2005.

The effective marketing attracted global purchasers from, to name a few, the USA, Europe, Japan, China, India, Taiwan, Thailand, Malaysia and Indonesia.

Business assets sold included high quality CNC machining centres (mother of CNC machine tools), works-in-progress, extensive range of Fanuc controllers & machine spares, stocks, iron castings, QC equipment, plant services, furniture & equipment and



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intellectual property.

The gross sale realization achieved well exceeded our client's expectations.

We would like to take this opportunity to thank all the sale participants, far and near, and the Judicial Managers of Excel Machine Tools Ltd for the faith in us. We trust we can continue to aspire to serve our customers better.

HIGHLIGHTS OF SALE				HIGHLIGHTS OF SALE			
Production Area							
High Speed CNC Machining Centre Section							
Logistics Section							

To Schedule An Auction Call Milton Tan @ 65 9622 2760     For Complete Catalogue Visit Our Website @ [www.robertkhan.com](http://www.robertkhan.com)

**ROBERT KHAN**  
International Business Assets Consultants

### International Sale by Tender Machine Tools Manufacturer Located in Singapore

**Date & Time of Viewing:** 22nd March 2005 and 23rd March 2005, 10am to 4pm  
**Venue for Viewing:** 521 Bukit Batok Street 23, Singapore 659544.  
**Date & Time of Submission of Tender:** 29th March 2005, before 4pm  
**Venue for Submission:** 261 Waterloo Street, Waterloo Centre #04-24, Singapore 180261.  
**Announcement of Results:** 6th April 2005

\*Note: Tender Document Collected from Oracle is Chargeable. Free Download of Tender document is available from [www.robertkhan.com](http://www.robertkhan.com)

#### Next issue

**Development rights valuation in emerging markets - Case study in Yangon, Myanmar**

#### Terms & Conditions

**Currency:** The Tender Sale will be conducted in Singapore Dollars.

**Terms of Payment:** On the day of submission, a Deposit of 50% of the Purchase Price, Buyer's Premium and GST must be submitted together with the Tender Document. Please read details in the Tender Document or see website for more details.

**Buyer's Premium:** 10% Buyer's Premium will be levied for all purchases.

**GST:** 5% Goods & Services tax will be levied. Buyers are responsible for all other related Tax & Duties for purchases in Singapore (where applicable).

**Removal:** Buyers are to be responsible for own transportation and removal of purchased goods.

**Robert Khan & Co. Pte Ltd**  
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#### Important Notice

- Assets are sold as is, where is, and with all faults when participating in a Tender.
- Agent and Seller does not warrant or guarantee, expressed or implied, as to the accuracy of the information herein contained as information has been obtained from sources deemed reliable.
- For the above mentioned reason, inspection prior to sale is advised to all buyers.

For full details and tender documents please refer to our website after 8th March 2005.

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